Why it Matters

Today’s mobile devices are more powerful and capable than ever, and now there are very few programs that a high-performance laptop can’t run effectively. But for mobile devices to meet productivity needs, flexibility and durability also are paramount, as working “in the field” is often literally in a field. Finally, security threats are greater than ever, especially when it comes to a mobile workforce, so the right security solutions must be in place to keep sensitive data secure.

Why Rely on Lenovo for Mobility Solutions?

Continuing our long history of uncompromised innovation, the Lenovo ThinkPad X1 family offers all the essentials for a productive mobile workforce.

Performance: Dual- and quad-core processors; 4-8GB of RAM; 500GB to 1TB hard drive; high-resolution LCD screens; dual-band Wi-Fi; long-lasting batteries.

Security: Windows-compatible fingerprint authentication; encryption; Lenovo Unified Workspace for secure data management.

Flexibility: Full PC capacity in a 2-in-1 device; modular expandability; light and thin.

Connectivity: 4G LTE-A mobility; optional WiGig dock.

Durability: MIL-SPEC durability; AMOLED displays; carbon fiber cover; spill-resistant keyboard; shatter-resistant glass.

77% of survey respondents agree that mobile devices are integral to achieving strategic objectives.1

61% of enterprises plan to enhance their mobility capabilities during the next three years.2

75% of the total U.S. workforce will be mobile by 2020.3

www.lenovopartnernetwork.com/ca/mobility

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**Do More—Wherever You Go**

From the corner office and conference room to the factory floor and the field, the clever engineering of Lenovo’s ThinkPad X1 family of products deliver function, style, and convenience without compromising performance or durability. The ThinkPad X Series laptops boast slim, lightweight designs for optimal sophistication and portability, and deliver faster, more powerful performance, longer battery life, and flexible usage modes.

### FEATURED lenovo thinkpad X1 PRODUCTS

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>KEY SPECIFICATIONS</th>
<th>PRICE</th>
<th>HIGHLIGHTED MOBILITY FEATURES</th>
</tr>
</thead>
</table>
| X1 Carbon 20FB004JUS/CA | • Intel® Core™ i5-6300u processor  
• Windows 10 DG to Windows 7 Pro 64  
• Brilliant 14” FHD IPS display  
• Camera, BT, FPR, backlit keyboard  
• 256GB SSD; 8GB memory  
• Starts at just 2.49 lbs.  
• Up to 15.5 hours of battery life | $2,429 | • Stay connected all day without a plug with up to 15.5 hours of battery life.  
• Carbon fiber cover, spill-resistant keyboard, and shatter-resistant glass provide durability for work on the go.  
• Skype for Business-certified means conference calls and video meetings don’t miss a beat. |
| X1 Yoga™ 20FQ000RUS/CA | • Four adjustable modes: laptop, stand, tent, and tablet  
• World’s lightest 14” business convertible ultrabook at 2.8 lbs.  
• Intel Core i5-6200u processor  
• Windows 10 Pro 64  
• Camera, BT, FPR, pen, backlit keyboard  
• 256GB SSD storage; 8GB memory  
• Up to 16 hours of battery life | $2,129 | • With battery life of up to 16 hours, stay connected all day without having to plug in.  
• Endures extreme wear and tear from the most demanding users who push their devices to the limit.  
• Innovative material provides the best possible 4G performance to easily collaborate across the table or around the world. |
| X1 Tablet 20GG001VUS/CA | • Intel Core m5-6Y57 vPro™ processor  
• Windows 10 Pro 64  
• Connect with ease using WiGig, miniDP, microSD, USB 3.0, USB Type-C PD, USIM, and WWAN wireless capability  
• Front/Rear camera, BT, pen, FPR, backlit keyboard  
• 128GB SSD storage; 4GB memory  
• Stunning 12” FHD touch display  
• Up to 10 hours of battery life; 37 Wh battery  
• 1-year depot | $1,329 | • Get full suite of productivity tools on the go with PC performance in one versatile device.  
• Weighing less than 1.69 lbs./767 g and measuring just 0.3 in./8.45 mm, this tablet is perfect for users on the move.  
• Get unprecedented freedom and confidence knowing that the device can survive any obstacle course with flying colors thanks to its tested MIL-SPEC durability. |
Help your customers minimize disruption and improve productivity at their desk or on the go with these essential services from Lenovo’s comprehensive services portfolio.

**Premier Support**
Premier Support is advanced-level phone support designed to expedite problem resolution. Customers can bypass phone menus and scripted troubleshooting to access Lenovo’s expert technicians for quick diagnosis and problem-solving. Systems are up and running more quickly, saving customers time, money, and frustration.

**Accidental Damage Protection**
Accidental Damage Protection (ADP) supports customers beyond the normal system warranty (which addresses mechanical, defects, and failures) by providing coverage for accidental damage protection due to electrical surge, liquid spills, drops or bumps, and LCD damage. ADP provides continued coverage and multiple repairs or a single replacement of your customer’s laptop or desktop.

**Onsite Next Business Day**
If a defect or problem in a Lenovo product is covered by the customer’s warranty and cannot be resolved over the telephone or through a Customer Replaceable Unit (CRU), a technician will be dispatched onsite, typically the next business day. Lenovo provides service during normal business hours (e.g., Monday to Friday 8 a.m.-5 p.m.), excluding public and national holidays.

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<thead>
<tr>
<th>PRODUCT</th>
<th>BASE WARRANTY</th>
<th>RECOMMENDATION</th>
<th>PART NUMBER</th>
<th>TERM</th>
<th>ONSITE</th>
<th>ACCIDENTAL DAMAGE PROTECTION</th>
<th>KEEP YOUR DRIVE</th>
<th>SEALED BATTERY WARRANTY</th>
<th>PREMIER SUPPORT</th>
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<tbody>
<tr>
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Learn more about these and all of Lenovo’s PC and mobile device services at [lenovopartnernetwork.com/ca/services](http://lenovopartnernetwork.com/ca/services).
PROGRAM SPOTLIGHT: New Customer Bonus

Lenovo partners can earn a 5% rebate on a deal involving a new customer with the New Customer Bonus (NCB) Program. Just pass the deal through Lenovo’s nomination tool at www.lenovoleads.com to earn this incredible rebate. Partners can nominate up to 35 customers per week on qualifying products—and there is no earnings cap. NCB is available to Authorized Lenovo Business Partners in the United States and Canada, and it covers all of Lenovo’s product lines.

Go to www.lenovopartnernetwork.com/ca/programs to get the details.

HOW IT WORKS

Step 1: Identify the customer

Simply log in to LenovoLeads.com with your Lenovo Partner Network username, and identify the end customer and product you are registering. Lenovo Leads will help you to quickly and accurately identify the end customer and products you wish to nominate.

Step 2: Submit and validate an opportunity

- Choose Transactional customers/New Customer Bonus.
- Provide a little more information about the customer.
- The nomination will be validated based on a simple set of criteria by the Lenovo Leads help desk.
- You’ll be notified within 1-2 business days via email.
- If approved, you’ll receive a NCB code to claim your discount.

Step 3: Claim your bonus

Pass your NCB code to your chosen distributor when you place your order to receive your discount.